

CHINA SOURCING DESK FOR GLOBAL TRADERS

Source better. Move with certainty.

One accountable team for suppliers, quotations, samples, quality and delivery across product categories.

QUANZHOU / FUJIAN / CHINA

For importers, distributors and trading companies managing changing or mixed buying lists.

DEFINE

VERIFY

PROVE

DELIVER

WHO WE SUPPORT

A China sourcing desk built for multi-category purchasing.

We turn scattered product requests into one visible operating process - from the first brief to shipment.

Overseas trading companies A flexible execution team for changing product lists, supplier replacement and mixed orders.	Importers and distributors Clear requirements, comparable offers and evidence before volume commitments.
Procurement teams One bilingual contact connecting internal decisions with factory execution in China.	New sourcing projects A structured first step when the product, supplier landscape or acceptance criteria are not yet clear.

THE SKY METHOD

One standard across the buying cycle.

Each item moves through four connected stages, with decisions documented and risks surfaced early.

01 Define Application, specification, target quantity, destination, timing and commercial priorities.	02 Verify Factory capability, comparable production, materials, capacity and commercial terms.
03 Prove Samples or real-material trials checked against acceptance points agreed in advance.	04 Deliver Production follow-up, inspection, consolidation, export documents and shipment coordination.

Requirement first. Evidence over claims. One accountable contact. Seen through to the end.

SERVICE RANGE

Use us for one difficult product or an ongoing buying programme.

Our operating model stays consistent even when the category changes.

Supplier search Focused manufacturer shortlists built from production fit, not catalogue similarity alone.	Quotation alignment Specifications, inclusions, tooling, packaging and terms normalized for like-for-like comparison.
Sampling and trials Questions converted into practical sample scopes, trials and agreed pass/fail points.	Factory verification On-site capability, equipment, capacity and production-condition checks as the brief requires.
Quality follow-up In-process or final checks documented against the agreed inspection scope.	Export coordination Multi-supplier consolidation, documents, freight coordination and milestone follow-through.

WHERE WE WORK

Across products. With one standard.

Our current focus spans textiles and apparel, industrial equipment, home and lifestyle products, plus custom and emerging briefs.

Textiles and apparel Materials, finished products, private-label development and packaging coordination.	Industrial equipment Application-led search, production-fit verification and real-material trials when relevant.
Home and lifestyle Multi-item ranges, colour and packaging alignment, and cross-factory consolidation.	Custom briefs A requirements-first route for products outside a fixed catalogue or established supplier list.

Illustrative engagement scenarios

A mixed hospitality list organized into comparable quotations and one shipment. A replacement component supplier qualified against material and tolerance requirements. A private-label textile range moved from reference products to specifications, samples, labels and packaging.

These are illustrative scenarios, not published customer endorsements. References can be discussed separately where permission and confidentiality allow.

START WITH THE REQUIREMENT

Send what you have. We will make the next step clear.

A product list, reference links, specifications, target quantity, destination market and timing are enough to begin.

1 We review What is already specified and which decisions are still missing.	2 We clarify The supplier questions, evidence and acceptance points needed.
3 We propose A practical sourcing route, scope and next action for each item.	4 We follow through One accountable contact keeps sourcing, proof and delivery connected.

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